

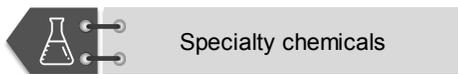
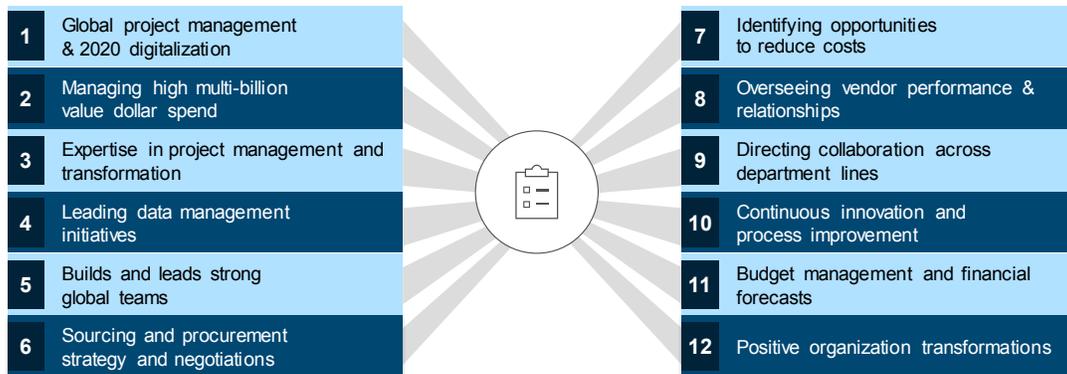
Tomas M. Wiemer

69 Millbrook Road | New Vernon, NJ 07976 | 908 723 5494 | tomas.wiemer.us@gmail.com

Procurement Leader & Transformation, Digital Strategist and Program Leader

- Global Leader & Expert, in directing Global Digital Transformation & Design, managing transformation, TCO, and the adoption of new technologies to improve performance and competitive advantage
- Adept in project planning and execution, successfully leading multiple projects to deploy digital tools that have significantly enhanced operational capabilities, addressing highly complex business cases with high volume data
- Able to introduce analytics to drive the development of innovative and effective strategy improvements; developing and executing process improvement and digitalization to manage infrastructure with a total spend of \$11B involving 35,000 suppliers and 60,000 requesters across 120 countries. Launched several new operations technologies
- Creative in supplier relationship management, representing multi-billion dollar spend, with the ability to implement benchmarks and other methods for measuring vendor performance, driving accountability & continuous improvement to achieve the best quality of service at the lowest cost

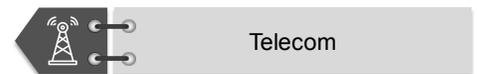
Key Strengths



Specialty chemicals



Flavor & fragrances



Telecom

ORBIT2transformation	Since June 2018	Consulting in transformation, position papers	Cross industries	Coaching in operational digital transformation
NOKIA	2016–2018	ALU integration + Procurement Digitalization	Telecom => speed	Tools & processes operation management to merge ALU & NOK + launch of Ariba
Alcatel-Lucent	2010–2015	Americas Indirect; Center of Operation lead	Telecom => added value & savings	Creation of Procurement Operation Center, analytics, compliance, supplier performance, strategic papers
Chemtura	2007–2009	Direct Spend lead	Chemicals => risk management	Complete redefinition of strategic supplier risk management matrix
Firmenich	2005–2007	P2P + Global Indirect & NAR Direct lead	Flavors => complexity mgt.	Creation of indirect procurement sourcing processes and direct materials sourcing complexity
Rhodia	2000–2004	S2P + Direct spend mgt.	Specialty chemicals => strategic sourcing	Review and alignments with the business groups – successful stakeholder mgt.

Career Narrative

June 2018 – Present => Networking and open for new opportunities; achieved the following:

- Created an LLC called “ORBIT2transformation”
- Became strategic advisory of a procurement consulting LLC called Velocity Procurement
- Joined the advisor board of SpendMatters.com to discuss market trends and technologies
- Spoke at 2 conferences sponsored by LevaData and Zychus
- Wrote several use case position papers on how to launch a digital transformation in procurement or shared services (plus, video clip) => **see web site:** <http://tomaswiemer.com/>

Jan 2016 – April 2018: Nokia USA, NJ

Global 2020 Digitalization and Tools and Processes Leader reporting into Procurement

Retained in a key leadership position following the acquisition of Alcatel-Lucent by Nokia in January of 2016. Fulfilled a critical role in designing and building a procurement digital transformation strategy, with a focus on dramatically improving procurement processes. It secured first-year improvements and gains across multiple business units in the areas of supply chain, operations, compliance, and audit

Authored a strategic paper, followed by the launch of a P2P & B2B under NGERP project with an investment envelop of \$13M.

Coordinated and directed multiple projects that have sparked the implementation of a contract lifecycle management tool, vendor data master tool, and e-Sourcing capabilities.

- Launched and administered the On Cloud Indirect P2P and B2B RFP process, working with a network of suppliers that included Ariba, Basware, and Coupa, E2open and overseeing project implementation. Also launched the Robot Proof of Concepts and Artificial Intelligence pilots
- Recognized for achieving a 50% reduction in cycle times, simplified processes, and harmonization of procurement tools

2010 – 2015: Alcatel-Lucent, Murray Hill, NJ demonstrated a record of success marked by a series of promotions to positions of increasing influence, authority, and accountability. All positions were with transformation focus.

2013 – 2015: Global Procurement Operations Leader

Met the challenge to transform and build Procurement Operations infrastructure to support \$4.5B in direct and indirect spend across 30 countries and 20,000 suppliers, featuring safeguards for compliance, quality, anti-corruption, and adherence to ISO and TL certification standards. Separated execution from negotiation tasks to increase overall value. Experienced in BPO/outsourcing activities. Effectively managed a team of 50 professionals operating in 25 countries, tasked with meeting key performance metrics.

- Assumed a lead role negotiating and closing a €70M agreement with Sodexo for facilities management impacting 150 offices in 35 countries
- Accepted this expanded scope of responsibilities while continuing to serve as the Global Lead for Indirect Procurement for Real Estate Spend

2012 – 2013: Senior Director, Procurement – Country Leader for the US and Global Lead for Real Estate Procurement

Maintained global accountability for procurement for Indirect Temporary Labor and Real Estate Management, with supervisory authority over a team of 60 buyers operating out of 30 countries. Directed Human Resources, Compliance, Legal Affairs, Tax, and General Liability issues as the Country Leader for US operations.

- An integral member of the Transformation Committee, leading a variety of initiatives that have included the creation of a procurement operations structure, outsourcing of supplier tail spend management and enforcing compliance in high-risk countries

2010 – 2012: Senior Director, Procurement – Indirect Spend for Americas

Oversaw \$1B in annual spend, with authority over 25 direct reports engaged in the procurement of telecommunications, temporary labor, real estate, facility management, hardware, professional services, marketing and logistics needs from thousands of vendors.

- Introduced a strategic supplier management program that secured an average of 7% in annual savings; successfully reduced the complexity of procurement by decreasing the supplier base by 20% and purchase orders by 15%
- Championed the adoption of electronic invoicing tools and SAP SRM

2009 – 2010: Orbit Procurement Solutions LLC, Princeton, NJ

Managing Director & Founder

Pioneered the launch and continued management of this consulting business dedicated to advising clients in the areas of change management and strategic sourcing. Maintained a business relationship with DSM, facilitating the definition of strategies and business plans.

2007 – 2009: Chemtura, Middlebury, CT

Vice President of Global Procurement, Polymer Additives Business Unit

Directed a team of 15 professionals working out of the United States, Germany, Italy, and France, supporting the procurement needs of a \$2B business unit with accountability for over \$1B in annual spend

- Leveraged a combination of process improvements, outsourcing, and negotiations to secure millions of dollars in savings; additionally, limited high volatility price fluctuations by transitioning \$100M of costs to the customer base

Early Career (Arrived in the US in 1997)

Director of Global Indirect Purchasing and North American Direct Raw Materials, **Firmenich**, Princeton, NJ (2005-2007)

Purchasing Director for Direct Materials, Raw Materials/Energy & Logistics, **Rhodia** (now Solvay) (2000-2004)

Business Unit – Precipitated Silica for Oral Care market – Director, **Rhone-Poulenc**, Princeton, NJ (1997)

Part of an international junior leadership development program sponsored by **Rhone-Poulenc** (now Sanofi)

EDUCATION & PROFESSIONAL CERTIFICATIONS

Université Dauphine (MSTCF) BS Paris, France **Degree in Finance (4-year College – “Maitrise”)**

Université Assas (Maitrise droit des affaires) – Paris, France **Business Law Degree (4-year College – “Maitrise”)**

INSEAD, Paris – Executive Management Development Program Sponsored by Alcatel-Lucent

Alcatel-Lucent/Nokia In-house Training Classes

Quality, Six Sigma (green), Compliance, Anti bribery, Change Management, Project Management, Agile

Fluent in French (education in French) and in German (parents), US and German citizenship

MIT certification in Digital Network transformation July 2018